# Fallacies of Reasoning 

How We Fool Ourselves

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# Base-Rate / Prosecutor's Fallacy 

## Introduction

- "Humans are 54\% accurate at recognizing lies."


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- What is the corresponding base-rate of lies?


# Base-Rate / Prosecutor's Fallacy 

HIV Self-Test

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| Positive | 1 | 0.002 |
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- "Accuracy greater than 99\%"
- " [...] test result is positive. You are probably HIV positive."
- "This means a positive result will be correct 998 out of every 1000 tests."


## HIV Self-Test

Bayes' Theorem:

$$
\mathrm{p}(\mathrm{HIV} \mid \mathrm{P})=\frac{\mathrm{p}(\mathrm{P} \mid \mathrm{HIV}) \mathrm{p}(\mathrm{HIV})}{\mathrm{p}(\mathrm{P})}
$$

## HIV Self-Test

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\begin{aligned}
\mathrm{p}(\mathrm{HIV} \mid \mathrm{P}) & =\frac{\mathrm{p}(\mathrm{P} \mid \mathrm{HIV}) \mathrm{p}(\mathrm{HIV})}{\mathrm{p}(\mathrm{P})} \\
& =\frac{\mathrm{p}(\mathrm{P} \mid \mathrm{HIV}) \mathrm{p}(\mathrm{HIV})}{\mathrm{p}(\mathrm{P} \mid \mathrm{HIV}) \mathrm{p}(\mathrm{HIV})+\mathrm{p}(\mathrm{P} \mid \neg \mathrm{HIV}) \mathrm{p}(\neg \mathrm{HIV})}
\end{aligned}
$$

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& =\frac{\mathrm{p}(\mathrm{P} \mid \mathrm{HIV}) \mathrm{p}(\mathrm{HIV})}{\mathrm{p}(\mathrm{P} \mid \mathrm{HIV}) \mathrm{p}(\mathrm{HIV})+\mathrm{p}(\mathrm{P} \mid \neg \mathrm{HIV}) \mathrm{p}(\neg \mathrm{HIV})} \\
& =\left(1+\frac{\mathrm{p}(\mathrm{P} \mid \neg \mathrm{HIV})}{\mathrm{p}(\mathrm{HIV})}(1-\mathrm{p}(\mathrm{HIV}))\right)^{-1}
\end{aligned}
$$

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# Base-Rate / Prosecutor's Fallacy 

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- Sally Clark; both children, in 1996 and 1998, died of SIDS
- Prosecutor: "The chance for that is only one in 73 Million, so she killed them!"
- She was tried and convicted, spent three years in prison before her eventual acquittal


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- Probability closer to one in 300,000
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- Probability of her having killed them about $10 \%$


# Base-Rate / Prosecutor's Fallacy 

p-Values

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- p -Value $=\mathrm{p}($ Data $\mid$ Null $) \neq \mathrm{p}($ Null $\mid$ Data $)$
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- "Extraordinary claims require extraordinary evidence"


## p-Values

$$
\begin{aligned}
& \text { 웅․․․․․․․․․․․․․․ } \\
& \text { 웁․․․․․․․․․․․․․․ }
\end{aligned}
$$

$$
\begin{aligned}
& p \approx 1 / 400=0.0025<0.05
\end{aligned}
$$

## Gambler's / Hot-Hand Fallacy

## Monte Carlo 1913



# Gambler's / Hot-Hand Fallacy 

Useless Advice

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- 400 undergraduate students bet on the outcome of coin flips
- It was completely obvious that the outcome was only determined by chance
- They were given a prediction for every round, and could pay to open it before the coin toss
- They were always told to open it after every toss


## Useless Advice




THAT SETLES THAT.
I HEAR IT'S ONLY A CERTAIN COLOR THAT CAUSES IT.


## Useless Advice

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |



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- Use $\beta=\alpha / m$ as new threshold
- Here, this would mean $p<0.0003$
- Very conservative


## Useless Advice



$$
\|p<0.1\|\|p<0.05\| p<0.01
$$

## Useless Advice



Hindsight Bias

## Captain Hindsight



# Hindsight Bias 

Clinicopathologic Conferences

## CPC

- A presenter goes through an old case, presents the medical information and possible diagnoses


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- Afterwards, the pathologist announces the real diagnosis
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## CPC

- A presenter goes through an old case, presents the medical information and possible diagnoses
- Afterwards, the pathologist announces the real diagnosis
- 4 cases, 2 easier, 2 harder
- 160 (total) physicians were asked to estimate the prior probabilities for the diagnoses either in foresight or in hindsight


## CPC



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- All: $35 \% \rightarrow 45 \%$


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- $N \approx 20$ for every value in plot


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# Hindsight Bias 

## Determinations of Negligence

## Negligence

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- Six different cases, describing how a therapist reacted to a potentially violent patient
- They varied whether they reported any outcome, and if, whether violence did or did not occur
- Participants were asked to judge, as a juror, whether the therapist was negligent


## Negligence


|IViolent|l|Not SpecifiedIINot Violent

## Negligence




## References

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