Fallacies of Reasoning

How We Fool Ourselves

Valentin Wüst 7th November, 2019

1. Base-Rate / Prosecutor's Fallacy

2. Gambler's / Hot-Hand Fallacy

3. Hindsight Bias

Base-Rate / Prosecutor's Fallacy

• "Humans are 54% accurate at recognizing lies."

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- What is the corresponding base-rate of lies?

Base-Rate / Prosecutor's Fallacy

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- "Accuracy greater than 99%"
- "[...] test result is positive. You are probably HIV positive."
- "This means a positive result will be correct 998 out of every 1000 tests."

Bayes' Theorem:

$$p(HIV|P) = \frac{p(P|HIV) p(HIV)}{p(P)}$$

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$$=\left(1+rac{\mathsf{p}(\mathsf{P}|\neg\mathsf{HIV})}{\mathsf{p}(\mathsf{HIV})}\left(1-\mathsf{p}(\mathsf{HIV})
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Base-Rate / Prosecutor's Fallacy

SIDS

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- She was tried and convicted, spent three years in prison before her eventual acquittal

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- Probability of her having killed them about 10%

Base-Rate / **Prosecutor's Fallacy**

p-Values

• p-Value = $p(Data|Null) \neq p(Null|Data)$

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- "Extraordinary claims require extraordinary evidence"

p-Values



p-Values



 $p \approx 1/400 = 0.0025 < 0.05$

Gambler's / Hot-Hand Fallacy

Monte Carlo 1913



Gambler's / Hot-Hand Fallacy

Useless Advice

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- It was completely obvious that the outcome was only determined by chance
- They were given a prediction for every round, and could pay to open it before the coin toss
- They were always told to open it after every toss









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- Here, this would mean p < 0.0003
- Very conservative



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Hindsight Bias

Captain Hindsight



Hindsight Bias

Clinicopathologic Conferences

• A presenter goes through an old case, presents the medical information and possible diagnoses

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- Afterwards, the pathologist announces the real diagnosis
- 4 cases, 2 easier, 2 harder
- 160 (total) physicians were asked to estimate the prior probabilities for the diagnoses either in foresight or in hindsight



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- All: $35\% \rightarrow 45\%$

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- $N \approx 20$ for every value in plot





CPC



Hindsight Bias

Determinations of Negligence

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- Six different cases, describing how a therapist reacted to a potentially violent patient
- They varied whether they reported any outcome, and if, whether violence did or did not occur
- Participants were asked to judge, as a juror, whether the therapist was negligent
Negligence



■Violent■Not Specified■Not Violent

Negligence



U Violent II Not Specified II Not Violent

References

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